

FINANCIAL REPORT WITH SUPPLEMENTARY INFORMATION

Year Ended March 31, 2005

# Michigan Dept. of Treasury, Local Audit & Finance Division 496 (3-98). Formerly L-3147 AUDITING PROCEDURES REPORT

|  | Issue under P.A. 2 Local Governme  | of 19   | 68, as amended. Filing is ma   | indatory.                 |                   |                 |                   |                  |
|--|--|---|--|---------------------------|-------------------|-----------------|-------------------|------------------|
| Date Accountant Report Submitted to State:   March 31, 2005   June 9, 2005   Ju       |  |   |  | Local Government Na       | me                |                 |                   |                  |
| Merch 31, 2005  June 9, 2005  June 9, 2005  June 9, 2005  June 9, 2005  We have audited the financial statements of this local unit of government and rendered an opinion on financial statements repared in accordance with the Statements of the Governmental Accounting Standards Board (GASB) and the Uniform Reporting Format for Financial Statements for Counties and Local Units of Government in Michigan by the Michigan Department of Treasury.  We affirm that:  1. We have compiled with the Bulletin for the Audits of Local Units of Government in Michigan as revised.  2. We are certified public accountants registered to practice in Michigan.  We further affirm the following. "Yes" responses have been disclosed in the financial statements, including the notes, or in the report of comments and recommendations  You must check the applicable box for each item below.  yes ☑ no 1. Certain component units/funds/agencies of the local unit are excluded from the financial statements.  yes ☑ no 2. There are accumulated deficits in one or more of this unit's unreserved fund balances/retained earnings (P.A. 275 of 1980).  yes ☑ no 3. There are instances of non-compliance with the Uniform Accounting and Budgeting Act (P.A. 2 of 1980, as amended).  4. The local unit holds deposits/investments which do not comply with statutory requirements. (P.A. 2 of 1943, as amended [MCL 129.91], or P.A. 55 of 1982, as amended [MCL 38.1132]).  yes ☑ no 6. The local unit has been delinquent distributing tax revenues that were collected for another taxing unit.  yes ☑ no 7. The local unit has violated the Constitutional requirement (Article 9, Section 24) to fund current year earned pension benefits (normal costs) in the current year. If the plan is more than 100% funded and the overfunding credits are more than the normal cost requirement, no contributions are due (paid during they year).  7. The local unit has not adopted an investment policy as required by P.A. 196 of 1997 (MCL 129.95).  We have enclosed the following:  Enclosed Forwarded  Requi      |  |   |  |                           |                   |                 | Gladwin           |                  |
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### CAMPBELL, KUSTERER & CO., P.C.

#### CERTIFIED PUBLIC ACCOUNTANTS

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### INDEPENDENT AUDITOR'S REPORT

June 9, 2005

To the Township Board Township of Sage Gladwin County, Michigan

We have audited the accompanying financial statements of the governmental activities and each major fund of Township of Sage, Gladwin County, Michigan as of and for the year ended March 31, 2005, which collectively comprise the Township's basic financial statements as listed in the table of contents. These financial statements are the responsibility of Township of Sage's management. Our responsibility is to express opinions on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and each major fund of the Township of Sage, Gladwin County, Michigan as of March 31, 2005, and the respective changes in financial position thereof, for the year ended in conformity with accounting principles generally accepted in the United States of America.

As described in Note 1, the Township has implemented a new financial reporting model, as required by the provisions of GASB Statement No. 34, Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Governments, as of April 1, 2004.

The Management's Discussion and Analysis and budgetary comparison information listed in the table of contents are not a required part of the basic financial statements but are supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management, regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audit was conducted for the purpose of forming an opinion on the Township's basic financial statements. The other supporting information described in the accompanying table of contents is presented for the purpose of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied by us in the audit of the basic financial statements and, in our opinion, it is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Caupbell, Kusterer: Co. P.C.

CAMPBELL, KUSTERER & CO., P.C. Certified Public Accountants

# MANAGEMENT'S DISCUSSION AND ANALYSIS For the year ended March 31, 2005

The Management's Discussion and Analysis report of the Township of Sage covers the Township's financial performance during the year ended March 31, 2005.

#### FINANCIAL HIGHLIGHTS

Our financial status remained stable over the last year. Net assets at March 31, 2005, totaled \$670,195.22 for governmental activities. Overall total capital assets remained approximately the same.

Overall revenues were \$451,093.27 from governmental activities. Governmental activities had a \$99,808.71 increase in net assets with no major road improvements.

We did not incur any new debt.

### **OVERVIEW OF FINANCIAL STATEMENTS**

This annual report consists of three parts, management's discussion and analysis, the basic financial statements and required supplementary information. The basic financial statements include two different kinds of statements that present different views of the Township and the notes to the financial statements.

The first two statements are entity-wide financial statements and provide both long and short-term information about our overall financial status. These statements present governmental activities.

The remaining statements are fund financial statements, which focus on individual parts of the Township in more detail.

The notes to the financial statements explain some of the information in the statements and provide more detailed data.

Required supplementary information further explains and supports the financial statement information with budgetary comparisons.

### **ENTITY-WIDE FINANCIAL STATEMENTS**

The entity-wide statements report information about the Township as a whole. The statement of net assets includes all the Township's assets and liabilities. The statement of activities records all of the current year revenues and expenses regardless of when received or paid.

The two entity-wide statements report net assets and how they have changed. Net assets are the difference between the entity's assets and liabilities and this is one method to measure the entity's financial health or position.

Over time increases/decreases in the entity's net assets are an indicator of whether financial position is improving or deteriorating.

To assess overall health of the entity you may also have to consider additional factors such as tax base changes, facility conditions and personnel changes.

All of the activities of the Township are reported as governmental activities. This includes the General Fund.

#### FUND FINANCIAL STATEMENTS

The fund financial statements provide more detailed information about the Township's funds, focusing on significant (major) funds not the Township as a whole. Funds are used to account for specific activities or funding sources. Some funds are required by law or bond covenants. The Township Board also may create them. Funds are established to account for funding and spending of specific financial resources and to show proper expenditures of those resources.

## MANAGEMENT'S DISCUSSION AND ANALYSIS For the year ended March 31, 2005

### FUND FINANCIAL STATEMENTS (continued)

The Township has the following types of funds:

Governmental funds: All of the Township's activities are included in the governmental category. These funds are presented on the modified accrual basis, which is designed to show short-term financial information. You will note that the differences between the Township's entity-wide statements and the fund statements are disclosed in reconciling statements to explain the differences between them. The Township's governmental activities include the General Fund.

### FINANCIAL ANALYSIS OF THE TOWNSHIP AS A WHOLE

We continue to pay our loan through Chemical Bank. Our original loan was taken out on August 31, 2000, in the amount of \$420,000.00. It is now down to \$290,557.49.

Our cash position for the governmental activities remain strong.

Our external debt has approximately 7 years left and a \$290,557.49 balance for the Township Hall.

### FINANCIAL ANALYSIS OF THE TOWNSHIP'S FUNDS

The Township had General Fund revenues in excess of expenditures for the year in the amount of \$83,735.77.

### CAPITAL ASSET AND LONG-TERM DEBT ACTIVITY

The Township's governmental activities invested \$0 in capital assets.

The Township's governmental activities paid \$24,297.94 of principal on the note payable.

### KNOWN FACTORS AFFECTING FUTURE OPERATIONS

The future of state revenue sharing is very clouded and it represents a significant portion of our income. We continue to grow in taxable values.

### CONTACTING THE TOWNSHIP'S MANAGEMENT

This financial report is intended to provide our taxpayers, creditors, investors and customers with a general overview of the Township's finances and to demonstrate the Township's accountability for the revenues it receives. If you have any questions concerning this report, please contact the Township Clerk or Township Treasurer at 1831 Pratt Lake Road, Gladwin, Michigan 48624.

# GOVERNMENT-WIDE STATEMENT OF NET ASSETS March 31, 2005

| _          | ASSETS:   | GovernmentalActivities    |
|------------|---|---------------------------|
|            | CURRENT ASSETS: Cash in bank                                    |                           |
| _          | Taxes receivable  | 318 927 69<br>24 095 02   |
|            | Total Current Assets  | 343 022 71                |
|            | NONCURRENT ASSETS: Capital Assets                               |                           |
| _          | Less: Accumulated Depreciation                                  | 658 855 00<br>(41 125 00) |
|            | Net Capital assets  | 617 730 00                |
| _          | TOTAL ASSETS  | 960 752 71                |
|            | LIABILITIES AND NET ASSETS:                                     |                           |
| <b>750</b> | LIABILITIES: CURRENT LIABILITIES                                |                           |
| _          | Total Current Liabilities                                       |                           |
| •          | NONCURRENT LIABILITIES: Note payable                            | 200 557 40                |
|            | Total Noncurrent Liabilities                                    |                           |
|            | Total Liabilities   |                           |
|            | NET ASSETS:   | <u>290 557 49</u>         |
| -          | Invested in Capital Assets, Net of Related Debt<br>Unrestricted | 327 172 51<br>343 022 71  |
|            | Total Net Assets  | 670 195 22                |
| -          | TOTAL LIABILITIES AND NET ASSETS                                | 960 752 71                |

# GOVERNMENT-WIDE STATEMENT OF ACTIVITIES Year ended March 31, 2005

|          |  |  | Program<br>Revenue                       | Governmental <u>Activities</u>  |
|----------|--|--|--|---|
|          | FUNCTIONS/PROGRAMS Governmental Activities:  | Expenses   | Charges for Services                     | Net (Expense) Revenue and Changes in Net Assets                         |
| _        | Legislative General government Public safety Public works Interest on long-term debt | 26 328 44<br>80 820 33<br>67 127 61<br>158 094 12<br>18 914 06 | -<br>13 307 04<br>5 250 00<br>128 251 08 | (26 328 44)<br>(67 513 29)<br>(61 877 61)<br>(29 843 04)<br>(18 914 06) |
| <b>,</b> | Total Governmental Activities  | <u>351 284 56</u>  | 146 808 12                               | (204 476 44)  |
| -        | General Revenues: Property taxes State revenue sharing Interest Miscellaneous        |  |  | 111 451 04<br>183 041 74<br>1 662 83<br>8 129 54                        |
|          | Total General Revenues   |  |  | 304 285 15  |
| <b>,</b> | Change in net assets   |  |  | 99 808 71   |
|          | Net assets, beginning of year  |  |  | <u>570 386 51</u>   |
|          | Net Assets, End of Year  |  |  | 670 195 22  |

### BALANCE SHEET - GOVERNMENTAL FUND March 31, 2005

| General                                |
|--|
| 318 737 24<br>24 095 02<br>190 45      |
|  |
| <u>343 022 71</u>                      |
|  |
|  |
|  |
|  |
| <u>343 022 71</u><br><u>343 022 71</u> |
| <u>343 022 71</u><br><u>343 022 71</u> |
|  |

# RECONCILIATION OF BALANCE SHEET OF GOVERNMENTAL FUND TO THE STATEMENT OF NET ASSETS March 31, 2005

### TOTAL FUND BALANCE - GOVERNMENTAL FUND

343 022 71

Amounts reported for governmental activities in the statement of net assets are different because –

Capital assets used in governmental activities are not financial resources and therefore are not reported in the governmental fund balance sheet:

Capital assets at cost Accumulated depreciation

658 855 00 (41 125 00)

Long-term debt liabilities are not due and payable in the current period and therefore are not reported in the governmental fund:

Note payable

(290 557 49)

TOTAL NET ASSETS - GOVERNMENTAL ACTIVITIES

670 195 22

### STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE -GOVERNMENTAL FUND Year ended March 31, 2005

| -           | Revenues:                            | General           |
|-------------|--------------------------------------|-------------------|
|             | Property taxes                       |                   |
|             | Licenses and permits                 | 111 451 04        |
| -           | State revenue sharing                | 11 507 04         |
|             | Interest                             | 183 041 74        |
|             | Rent                                 | 1 662 83          |
|             | Special assessments                  | 7 050 00          |
|             | Miscellaneous                        | 128 251 08        |
|             | Total                                | <u>8 129 54</u>   |
|             | Total revenues                       | 454 000 07        |
| _           | Expenditures:                        | <u>451 093 27</u> |
|             | Legislative:                         |                   |
|             |                                      |                   |
|             | Township Board                       | 26.000.44         |
|             | General government:                  | 26 328 44         |
|             | Supervisor                           | 0.000             |
|             | Elections                            | 6 200 04          |
| _           | Assessor                             | 2 021 29          |
| <del></del> | Clerk                                | 26 575 44         |
|             | Board of Review                      | 10 478 44         |
|             | Treasurer                            | 453 00            |
| <b>,</b>    | Building and grounds                 | 10 463 37         |
|             | Public safety:                       | 16 403 75         |
|             | Fire protection                      |                   |
|             | Planning and zoning                  | 61 824 38         |
|             | Public works:                        | 5 303 23          |
|             | Highways and streets                 |                   |
|             | Sanitation                           | 31 360 04         |
| <u> </u>    | Debt service                         | 126 734 08        |
|             |                                      | 43 212 00         |
|             | Total expenditures                   |                   |
|             |                                      | <u>367 357 50</u> |
| _           | Excess of revenues over expenditures |                   |
|             | a 100 experiditalos                  | 83 735 77         |
|             | Fund balance, April 1                |                   |
|             |                                      | <u>259 286 94</u> |
| <b></b>     | Fund Balance, March 31               |                   |
|             |                                      | 343 022 71        |
|             |                                      | 343 022 71        |

# RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE OF GOVERNMENTAL FUND TO THE STATEMENT OF ACTIVITIES Year ended March 31, 2005

### NET CHANGE IN FUND BALANCE - TOTAL GOVERNMENTAL FUND

83 735 77

Amounts reported for governmental activities in the Statement of Activities are different because:

Governmental funds report capital outlays as expenditures; in the Statement of Activities, these costs are allocated over their estimated useful lives as depreciation

Depreciation Expense Capital Outlay

(8 225 00)

Repayment of debt principal is an expenditure in the governmental funds, the repayment does not have an effect in the statement of activities but does reduce the debt balance in the statement of net assets.

Principal payments on long-term debt

24 297 94

CHANGE IN NET ASSETS OF GOVERNMENTAL ACTIVITIES

99 808 71

### NOTES TO FINANCIAL STATEMENTS March 31, 2005

### Note 1 - Summary of Significant Accounting Policies

The accounting policies of the Township of Sage, Gladwin County, Michigan, conform to generally accounting principles as applicable to governmental units.

#### Reporting Entity

The financial statements of the Township contain all the Township funds that are controlled by or dependent on the Township's executive or legislative branches.

The reporting entity is the Township of Sage. The Township is governed by an elected Township Board. As required by generally accepted accounting principles, these financial statements present the Township as the primary government.

#### Joint Venture

The Township and the Townships of Buckeye, Hay, Gladwin, Grout and Sherman and the City of Gladwin jointly formed the Gladwin Rural Urban Fire Protection District to provide fire protection service for the seven local governmental units. For the fiscal year ended March 31, 2005, the Township of Sage paid \$60,556.70 to the Fire District. The Fire District is not considered a part of the reporting entity of the Township of Sage. Separate financial statements of the Fire District may be obtained directly from their office at 710 East Cedar Avenue, Gladwin, Michigan.

### Government-Wide and Fund Financial Statements

The government-wide financial statements, (the Statement of Net Assets and the Statement of Activities) report information on all of the non-fiduciary activities of the primary government. For the most part, the effect of interfund activity has been removed from these statements. Governmental activities, normally supported by taxes and intergovernmental revenues, are reported separately from business-type activities, which rely to a significant extent on fees and charges for support. All the Township's government-wide activities are considered governmental activities.

The Statement of Activities demonstrates the degree to which the direct expenses of a given function are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function. Program revenues include: (1) charges to customers or applicants who purchase, use or directly benefit from goods, services or privileges provided by a given function; and (2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function. Taxes, intergovernmental payments and other items not properly included among program revenues are reported as general revenue.

Major individual governmental funds are reported as separate columns in the fund financial statements.

### Measurement Focus, Basis of Accounting and Financial Statement Presentation

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenue is recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenue in the year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met. When an expense is incurred for purposes for which both restricted and unrestricted net assets are available, restricted resources are applied first.

### NOTES TO FINANCIAL STATEMENTS March 31, 2005

### Note 1 - Summary of Significant Accounting Policies (continued)

### Measurement Focus, Basis of Accounting and Financial Statement Presentation (continued)

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenue is recognized as soon as it is both measurable and available. Revenue is considered to be available if it is collected within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the government considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, expenditures relating to compensated absences, and claims and judgments are recorded only when payment is due.

#### Governmental Funds

#### **General Fund**

This fund is used to account for all financial transactions except those required to be accounted for in another fund. The fund includes the general operating expenditures of the local unit. Revenues are derived primarily from property taxes, state and federal distributions, grants, and other intergovernmental revenues.

#### Fiduciary Fund

The Current Tax Collection Fund is used to account for assets held as an agent for others.

### Assets, Liabilities and Net Assets or Equity

Bank deposits and investments – cash and cash equivalent investments include cash on hand, demand deposits, certificates of deposit and short-term investments with a maturity of three months or less when acquired. Investments are stated at fair value.

#### Receivables

Receivables have been recognized for all significant amounts due to the Township. Allowances for uncollectible accounts have not been provided for in that collection is not considered doubtful and any uncollected amount would be immaterial.

#### **Inventories**

Inventories of supplies are considered to be immaterial and are not recorded.

#### **Property Taxes**

Property taxes are accrued in the year in which they are levied. The tax levy is recorded as deferred revenue until the subsequent year when it becomes available for use.

Properties are assessed as of December 31 and the related property taxes become a lien on December 1 of the following year. These taxes are due on February 14 with the final collection date of February 28 before they are added to the county tax rolls. The 2004 tax roll millage rate was 1.8136 mills, and the taxable value was \$62.609.244.00.

### NOTES TO FINANCIAL STATEMENTS March 31, 2005

### Note 1 - Summary of Significant Accounting Policies (continued)

#### **Encumbrances**

Encumbrances involving the current recognition of purchase orders, contracts and other commitments for future expenditures are not recorded.

#### **Capital Assets**

Capital assets are defined by the Township as assets with an initial cost of more than \$5,000.00 and an estimated useful life in excess of one year. Such assets are recorded at historical cost or estimated historical cost. Donated assets are reported at estimated fair market value at the date of donation. Additions, improvements and other capital outlays that significantly extend the useful life of an asset are capitalized. Other costs incurred for repairs and maintenance are expensed as incurred. Depreciation on all assets is provided on the straight-line basis over the following estimated useful lives:

Buildings, additions and improvements Furniture and equipment

40-60 years 20 years

### Compensated Absences (Vacation and Sick Leave)

Employees are not allowed to accumulate vacation and sick pay and therefore no accumulated amount is recorded in the financial statements.

#### Post-employment Benefits

The Township provides no post-employment benefits to past employees.

#### **Fund Equity**

In the fund financial statements, governmental funds report reservations of fund balance for amounts that are not available for appropriation or are legally restricted by outside parties for use for a specific purpose. Designations of fund balance represent tentative management plans that are subject to change.

#### **Accounting Change**

Effective April 1, 2004, the Township implemented the provisions of Governmental Accounting Standards Board Statement No. 34, Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Governments (GASB No. 34). Changes to the Township's financial statements as a result of GASB No. 34 are as follows:

A Management's Discussion and Analysis (MD&A) section providing analysis of the Township's overall financial position and results of operations has been included.

Government-wide financial statements (Statement of Net Assets and Statement of Activities) prepared using the full accrual accounting for all the Township's activities have been provided.

Capital assets in the governmental activities column of the Statement of Net Assets include net assets totaling \$617,730.00.

### NOTES TO FINANCIAL STATEMENTS March 31, 2005

#### Note 2 - Budgets and Budgetary Accounting

The following procedures are followed in establishing the budgetary data reflected in these financial statements:

- 1. Prior to the beginning of the fiscal year, the proposed budget for each budgetary fund is submitted to the Township Board for consideration.
- 2. The proposed budgets include expenditures as well as the methods of financing them.
- 3. Public hearings are held to obtain taxpayer comments.
- 4. The budgets are adopted at the activity level by a majority vote of the Township Board.
- 5. The budgets are adopted on the modified accrual basis of accounting.
- 6. The originally adopted budgets can be amended during the year only by a majority vote of the Township Board.
- 7. The adopted budgets are used as a management control device during the year for all budgetary funds.
- 8. Budget appropriations lapse at the end of each fiscal year.
- 9. The budgeted amounts shown in these financial statements are the originally adopted budgets with all amendments that were approved by the Township Board during the fiscal year.

#### Note 3 - Deposits and Investments

Michigan Compiled Laws, Section 129.91, authorizes the Township to deposit and invest in the accounts of federally insured banks, credit unions, and savings and loan associations; bonds, securities and other direct obligations of the United States, or any agency or instrumentality of the United States; United States government or federal agency obligation repurchase agreements; banker's acceptance of United States banks; commercial paper rated within the two highest classifications, which mature not more than 270 days after the date purchase; obligations of the State of Michigan or its political subdivisions which are rated as investment grade; and mutual funds composed of investment vehicles which are legal for direct investment by local units of government in Michigan. Financial institutions eligible for deposit of public funds must maintain an office in Michigan.

The Township Board has designated one bank for the deposit of Township funds. The investment policy adopted by the board in accordance with Public Act 196 of 1997 has authorized investment in all investments authorized by state law as listed above.

The Township's deposits and investments are in accordance with statutory authority.

The Governmental Accounting Standards Board Statement No. 3, risk disclosures for the cash deposits are as follows:

| Car | rying    |
|-----|----------|
| Amo | ounts    |
|     |          |
| 32  | 1 396 22 |

**Total Deposits** 

### NOTES TO FINANCIAL STATEMENTS March 31, 2005

### Note 3 - Deposits and Investments (continued)

Amounts in the bank balances are without considering deposits in transit or uncleared checks.

|   | Bank<br>Balances         |
|---|--------------------------|
| Insured (FDIC) Uninsured and Uncollateralized | 181 926 86<br>142 026 22 |
| Total Deposits                                | 323 953 08               |

The Township of Sage did not have any investments as of March 31, 2005.

#### Note 4 - Capital Assets

Capital asset activity of the Township's Governmental activities for the current year was as follows:

|                          | Balance<br>4/1/04 | Additions  | Deletions | Balance<br>3/31/05 |
|--------------------------|-------------------|------------|-----------|--------------------|
| Governmental Activities: |                   |            |           |                    |
| Land                     | 191 855 00        | -          | -         | 191 855 00         |
| Buildings                | 455 000 00        | -          | •         | 455 000 00         |
| Equipment                | 12 000 00         | -          | <u> </u>  | 12 000 00          |
| Total                    | 658 855 00        | -          | -         | 658 855 00         |
| Accumulated Depreciation | (32 900 00)       | (8 225 00) | ***       | (41 125 00)        |
| Net Capital Assets       | 625 955 00        | (8 225 00) | _         | 617 730 00         |

#### Note 5 - Pension Plan

The Township has a defined contribution pension plan covering all elected officers and full-time employees. The Township contributes 6.2% of each covered employee's wages to the plan. Each covered employee also contributes 6.2% of their wages to the plan. The net pension expense for the fiscal year ended March 31, 2005, was \$1,674.62.

#### Note 6 - Deferred Compensation Plan

The Township does not have a deferred compensation plan.

#### Note 7 - Risk Management

The Township is exposed to various risks of loss related to property loss, torts, errors, omissions, and employee injuries (workers' compensation). The Township has purchased commercial insurance for property loss, torts and workers' compensation claims. Settled claims relating to the commercial insurance have not exceeded the amount of insurance coverage in any of the past three fiscal years.

### Note 8 - Building Permits

The Township of Sage does not issue building permits. Building permits are issued by the County of Gladwin.

### NOTES TO FINANCIAL STATEMENTS March 31, 2005

### Note 9 - Interfund Receivables and Payables

The amounts of interfund receivables and payables are as follows:

| Fund    | Interfund<br>Receivable | <u>Fund</u>            | Interfund<br>Payable |
|---------|-------------------------|------------------------|----------------------|
| General | <u> 190 45</u>          | Current Tax Collection | 190 45               |
| Total   | 190 45                  | Total                  | 190 45               |

### Note 10 - Changes in Long-Term Debt

A summary of changes in long-term debt follows:

| Note payable – township | Balance<br>4/1/04 | Additions | <u>Deductions</u> | Balance<br>3/31/05 |
|-------------------------|-------------------|-----------|-------------------|--------------------|
| hall                    | 314 855 43        |           | <u>24 297 94</u>  | 290 557 49         |
| Total                   | <u>314 855 43</u> | _         | 24 297 94         | 290 557 49         |

### Note 11 - Note Payable - Township Hall

On August 31, 2000, the Township entered into an installment purchase agreement, whereby the Township obtained a \$420,000.00 loan from Chemical Bank to partially fund the construction of a new Township Hall. The loan requires monthly payments in the amount of \$3,601.00, including principal and interest at the rate of 6.25% per annum, subject to future adjustment. As of March 31, 2005, the principal balance outstanding was \$290,557.49.

### BUDGETARY COMPARISON SCHEDULE - GENERAL FUND Year ended March 31, 2005

|                                 | Original<br>Budget | Final<br>Budget | Actual            | Variance with<br>Final Budget<br>Over<br>(Under) |
|---------------------------------|--------------------|-----------------|-------------------|--|
| Revenues:                       |                    | <u> </u>        |                   | (Officer)  |
| Property taxes                  | 107 909 15         | 107 909 15      | 111 451 04        | 3 541 89   |
| Licenses and permits            | 7 000 00           | 7 000 00        | 11 507 04         | 4 507 04   |
| State revenue sharing           | 186 000 00         | 186 000 00      | 183 041 74        | (2 958 26)                                       |
| Interest                        | 1 500 00           | 1 500 00        | 1 662 83          | 162 83   |
| Rent                            | 10 000 00          | 10 000 00       | 7 050 00          | (2 950 00)                                       |
| Special assessments             | 127 560 08         | 127 560 08      | 128 251 08        | 691 00   |
| Miscellaneous                   | 2 600 39           | 2 600 39        | 8 129 54          | 5 529 15   |
| Total revenues                  | 442 569 62         | 442 569 62      | <u>451 093 27</u> | <u>8 523 65</u>                                  |
| Expenditures:                   |                    |                 |                   |  |
| Legislative:                    |                    |                 |                   |  |
| Township Board                  | 38 900 16          | 42 400 16       | 26 328 44         | (16 071 72)                                      |
| General government:             |                    |                 | 20 020 44         | (10 071 72)                                      |
| Supervisor                      | 6 500 00           | 6 500 00        | 6 200 04          | (299 96)   |
| Elections                       | 2 250 00           | 2 250 00        | 2 021 29          | (228 71)   |
| Assessor                        | 32 600 00          | 32 600 00       | 26 575 44         | (6 024 56)                                       |
| Clerk                           | 10 600 00          | 10 600 00       | 10 478 44         | (121 56)   |
| Board of Review                 | 1 210 00           | 1 210 00        | 453 00            | (757 00)   |
| Treasurer                       | 11 000 00          | 11 000 00       | 10 463 37         | (536 63)   |
| Building and grounds            | 33 080 00          | 33 080 00       | 16 403 75         | (16 676 25)                                      |
| Public safety:                  | ,                  | 000000          | 10 400 73         | (10 070 23)                                      |
| Fire protection                 | 59 712 00          | 61 856 70       | 61 824 38         | (32 32)  |
| Planning and zoning             | 6 850 04           | 6 850 04        | 5 303 23          | (1 546 81)                                       |
| Public works:                   |                    | 0 000 01        | 0 000 20          | (1 340 01)                                       |
| Highways and streets            | 43 300 00          | 43 300 00       | 31 360 04         | (11 939 96)                                      |
| Sanitation                      | 133 060 00         | 133 060 00      | 126 734 08        | (6 325 92)                                       |
| Other:                          |                    | .55 555 55      | 120 104 00        | (0 323 92)                                       |
| Contingency                     | 260 987 27         | 255 442 57      | _                 | (255 442 57)                                     |
| Debt service                    | 43 300 00          | 43 300 00       | 43 212 00         | (88 00)  |
| Total expenditures              | 683 349 47         | 683 449 47      | <u>367 357 50</u> | (316 091 97)                                     |
| Excess (deficiency) of revenues |                    |                 |                   |  |
| over expenditures               | (240 779 85)       | (240 879 85)    | 83 735 77         | 324 615 62                                       |
| Fund balance, April 1           | 240 779 85         | 240 879 85      | <u>259 286 94</u> | 18 407 09  |
| Fund Balance, March 31          |                    | -               | 343 022 71        | 343 022 71                                       |

### GENERAL FUND EXPENDITURES BY DETAILED ACCOUNT Year ended March 31, 2005

| Township Board: Wages Audit and accounting Memberships and dues Printing and publishing Insurance Equalization Payroll taxes Pension Legal Summer tax Miscellaneous  Supervisor: Salary Elections: Wages Miscellaneous  Assessor: Contracted services Expenses  Clerk: Salary Office expense  Board of Review; Wages Miscellaneous  Treasurer: Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services Planning and zoning: Wages Permit fees Printing and publishing Administrator fees  | _ |  |                  |
|--|---|--|------------------|
| Wages Audit and accounting Memberships and dues Printing and publishing Insurance Equalization Payroll taxes Pension Legal Summer tax Miscellaneous  Supervisor: Salary Elections: Wages Miscellaneous  Assessor: Contracted services Expenses  Clerk: Salary Office expense  Board of Review: Wages Miscellaneous  Treasurer: Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Fire protection: Wages Contracted services  Fire protection: Wages Contracted services Planning and zoning: Wages Permit fees Printing and publishing |   | Township Board:  |                  |
| Audit and accounting Memberships and dues Printing and publishing Insurance Equalization Payroll taxes Pension Legal Summer tax Miscellaneous  Supervisor: Salary  Elections: Wages Miscellaneous  Assessor: Contracted services Expenses  Clerk: Salary Office expense  Board of Review: Wages Miscellaneous  Treasurer: Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services Planning and zoning: Wages Permit fees Printing and publishing  |   |  | 1 920 00         |
| Memberships and dues Printing and publishing Insurance Equalization Payroll taxes Pension Legal Summer tax Miscellaneous  Supervisor: Salary Elections: Wages Miscellaneous  Assessor: Contracted services Expenses  Clerk: Salary Office expense  Board of Review: Wages Miscellaneous  Treasurer: Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services Planning and zoning: Wages Permit fees Printing and publishing  |   |  | 3 150 00         |
| Printing and publishing Insurance Equalization Payroll taxes Pension Legal Summer tax Miscellaneous  Supervisor: Salary Elections: Wages Miscellaneous  Assessor: Contracted services Expenses  Clerk: Salary Office expense  Board of Review: Wages Miscellaneous  Treasurer: Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Expenses  Blanding and zoning: Wages Contracted services Planning and zoning: Wages Permit fees Printing and publishing   |   |  | 1 366 37         |
| Insurance Equalization Payroll taxes Pension Legal Summer tax Miscellaneous  Supervisor: Salary  Elections: Wages Miscellaneous  Assessor: Contracted services Expenses  Clerk: Salary Office expense  Board of Review: Wages Miscellaneous  Treasurer: Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services Planning and zoning: Wages Primiting and publishing   |   |  | 1 344 02         |
| Equalization Payroll taxes Pension Legal Summer tax Miscellaneous  Supervisor: Salary  Elections: Wages Miscellaneous  Assessor: Contracted services Expenses  Clerk: Salary Office expense  Board of Review: Wages Miscellaneous  Treasurer: Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Planning and zoning: Wages Primiting and poblishing  |   |  | 900 00           |
| Payroll taxes Pension Legal Summer tax Miscellaneous  Supervisor: Salary  Elections: Wages Miscellaneous  Assessor: Contracted services Expenses  Clerk: Salary Office expense  Board of Review: Wages Miscellaneous  Treasurer: Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Planning and zoning: Wages Primit fees Primiting and publishing   | _ |  | 3 570 52         |
| Pension Legal Summer tax Miscellaneous  Supervisor: Salary  Elections: Wages Miscellaneous  Assessor: Contracted services Expenses  Clerk: Salary Office expense  Board of Review: Wages Miscellaneous  Treasurer: Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Planning and zoning: Wages Permit fees Printing and publishing  |   |  |                  |
| Legal Summer tax Miscellaneous  Supervisor: Salary  Elections: Wages Miscellaneous  Assessor: Contracted services Expenses  Clerk: Salary Office expense  Board of Review: Wages Miscellaneous  Treasurer: Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Planning and zoning: Wages Permit fees Printing and publishing  |   |  | 964 30           |
| Sumer tax Miscellaneous  Supervisor: Salary  Elections: Wages Miscellaneous  Assessor: Contracted services Expenses  Clerk: Salary Office expense  Board of Review: Wages Miscellaneous  Treasurer: Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Planning and zoning: Wages Permit fees Printing and publishing   |   |  | 1 674 62         |
| Miscellaneous  Supervisor: Salary  Elections: Wages Miscellaneous  Assessor: Contracted services Expenses  Clerk: Salary Office expense  Board of Review: Wages Miscellaneous  Treasurer: Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Planning and zoning: Wages Permit fees Printing and publishing   | - |  | 1 328 25         |
| Supervisor: Salary  Elections: Wages Miscellaneous  Assessor: Contracted services Expenses  Clerk: Salary Office expense  Board of Review: Wages Miscellaneous  Treasurer: Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Planning and zoning: Wages Permit fees Printing and publishing  |   |  | 5 200 00         |
| Elections: Wages Miscellaneous  Assessor: Contracted services Expenses  Clerk: Salary Office expense  Board of Review: Wages Miscellaneous  Treasurer: Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Planning and zoning: Wages Permit fees Printing and publishing  |   | Miscellatieous   | 4 910 36         |
| Elections: Wages Miscellaneous  Assessor: Contracted services Expenses  Clerk: Salary Office expense  Board of Review: Wages Miscellaneous  Treasurer: Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Planning and zoning: Wages Permit fees Printing and publishing  |   | Supervisor   | 26 328 44        |
| Elections:     Wages     Miscellaneous  Assessor:     Contracted services     Expenses  Clerk:     Salary     Office expense  Board of Review:     Wages     Miscellaneous  Treasurer:     Salary     Office expense  Building and grounds:     Insurance     Utilities     Custodian     Repairs and maintenance  Fire protection:     Wages     Contracted services  Planning and zoning:     Wages     Permit fees     Printing and publishing  | _ |  |                  |
| Wages Miscellaneous  Assessor: Contracted services Expenses  Clerk: Salary Office expense  Board of Review: Wages Miscellaneous  Treasurer: Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Planning and zoning: Wages Permit fees Printing and publishing   |   | Salary   | 6 200 04         |
| Wages Miscellaneous  Assessor: Contracted services Expenses  Clerk: Salary Office expense  Board of Review: Wages Miscellaneous  Treasurer: Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Planning and zoning: Wages Permit fees Printing and publishing   |   | Flections:   |                  |
| Miscellaneous  Assessor: Contracted services Expenses  Clerk: Salary Office expense  Board of Review: Wages Miscellaneous  Treasurer: Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Planning and zoning: Wages Permit fees Printing and publishing   | _ |  | 1 806 25         |
| Assessor:     Contracted services     Expenses  Clerk:     Salary     Office expense  Board of Review:     Wages     Miscellaneous  Treasurer:     Salary     Office expense  Building and grounds:     Insurance     Utilities     Custodian     Repairs and maintenance  Fire protection:     Wages     Contracted services  Planning and zoning:     Wages     Permit fees     Printing and publishing  |   |  |                  |
| Contracted services Expenses  Clerk: Salary Office expense  Board of Review: Wages Miscellaneous  Treasurer: Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Planning and zoning: Wages Permit fees Printing and publishing  |   | Imoonanoodo  | <u>215 04</u>    |
| Contracted services Expenses  Clerk: Salary Office expense  Board of Review: Wages Miscellaneous  Treasurer: Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Planning and zoning: Wages Permit fees Printing and publishing  |   | Assessor   | 2 021 29         |
| Expenses  Clerk:     Salary     Office expense  Board of Review:     Wages     Miscellaneous  Treasurer:     Salary     Office expense  Building and grounds:     Insurance     Utilities     Custodian     Repairs and maintenance  Fire protection:     Wages     Contracted services  Planning and zoning:     Wages     Permit fees     Printing and publishing  |   |  | 07.000.00        |
| Clerk: Salary Office expense  Board of Review: Wages Miscellaneous  Treasurer: Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Planning and zoning: Wages Permit fees Printing and publishing  |   |  | 25 326 36        |
| Salary Office expense  Board of Review: Wages Miscellaneous  Treasurer: Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Planning and zoning: Wages Permit fees Printing and publishing   |   | Expenses   | 1 249 08         |
| Salary Office expense  Board of Review: Wages Miscellaneous  Treasurer: Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Planning and zoning: Wages Permit fees Printing and publishing   | _ | Clark:   | <u>26 575 44</u> |
| Office expense  Board of Review:     Wages     Miscellaneous  Treasurer:     Salary     Office expense  Building and grounds:     Insurance     Utilities     Custodian     Repairs and maintenance  Fire protection:     Wages     Contracted services  Planning and zoning:     Wages     Permit fees     Printing and publishing  |   |  | A WAR A .        |
| Board of Review:     Wages     Miscellaneous  Treasurer:     Salary     Office expense  Building and grounds:     Insurance     Utilities     Custodian     Repairs and maintenance  Fire protection:     Wages     Contracted services  Planning and zoning:     Wages     Permit fees     Printing and publishing  |   |  | 9 500 04         |
| Wages Miscellaneous  Treasurer: Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Planning and zoning: Wages Permit fees Printing and publishing   |   | Office expense   | 978 40           |
| Wages Miscellaneous  Treasurer: Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Planning and zoning: Wages Permit fees Printing and publishing   | - | Poord of Davious   | 10 478 44        |
| Miscellaneous  Treasurer: Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Planning and zoning: Wages Permit fees Printing and publishing   |   |  |                  |
| Treasurer:     Salary     Office expense  Building and grounds:     Insurance     Utilities     Custodian     Repairs and maintenance  Fire protection:     Wages     Contracted services  Planning and zoning:     Wages     Permit fees     Printing and publishing  |   |  | 300 00           |
| Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Planning and zoning: Wages Permit fees Printing and publishing   |   | Miscellatieous   | 153 00           |
| Salary Office expense  Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Planning and zoning: Wages Permit fees Printing and publishing   | _ | Trogourer  | <u>453 00</u>    |
| Building and grounds: Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Planning and zoning: Wages Permit fees Printing and publishing  |   |  |                  |
| Building and grounds:     Insurance     Utilities     Custodian     Repairs and maintenance  Fire protection:     Wages     Contracted services  Planning and zoning:     Wages     Permit fees     Printing and publishing  |   |  | 9 000 00         |
| Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Planning and zoning: Wages Permit fees Printing and publishing  |   | Office expense   | <u>1 463 37</u>  |
| Insurance Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Planning and zoning: Wages Permit fees Printing and publishing  |   | Production and the second seco | 10 463 37        |
| Utilities Custodian Repairs and maintenance  Fire protection: Wages Contracted services  Planning and zoning: Wages Permit fees Printing and publishing  |   |  |                  |
| Custodian Repairs and maintenance  Fire protection:     Wages     Contracted services  Planning and zoning:     Wages     Permit fees     Printing and publishing  |   |  | 4 912 42         |
| Repairs and maintenance  Fire protection:     Wages     Contracted services  Planning and zoning:     Wages     Permit fees     Printing and publishing  |   |  | 5 956 89         |
| Fire protection:     Wages     Contracted services  Planning and zoning:     Wages     Permit fees     Printing and publishing   |   |  | 1 635 00         |
| Wages Contracted services  Planning and zoning: Wages Permit fees Printing and publishing  |   | Repairs and maintenance  | 3 899 44         |
| Wages Contracted services  Planning and zoning: Wages Permit fees Printing and publishing  | _ | <del></del>  | <u>16 403 75</u> |
| Contracted services  Planning and zoning:  Wages  Permit fees  Printing and publishing   |   |  |                  |
| Planning and zoning: Wages Permit fees Printing and publishing   |   |  | 60 556 70        |
| Wages Permit fees Printing and publishing  |   | Contracted services  | <u> </u>         |
| Wages Permit fees Printing and publishing  | - |  | 61 824 38        |
| Permit fees Printing and publishing  |   |  |                  |
| Printing and publishing  |   |  | 1 860 00         |
|  | _ |  | 1 230 00         |
|  | - |  | 513 19           |
|  |   |  | 1 700 04         |
|  |   |  | 5 303 23         |
| _  | - |  | <u> </u>         |

### GENERAL FUND EXPENDITURES BY DETAILED ACCOUNT Year ended March 31, 2005

| Highways and streets   | 31 360 04                          |
|--|------------------------------------|
| <ul> <li>Sanitation:         Contracted services         Compost site</li> </ul> | 125 922 48<br>811 60<br>126 734 08 |
| Debt service   | 43 212 00                          |
| Total Expenditures   | 367 357 50                         |

# CURRENT TAX COLLECTION FUND STATEMENT OF CHANGES IN ASSETS AND LIABILITIES Year ended March 31, 2005

|                                  | Balance<br>4/1/04  | Additions                  | Deductions                 | Balance<br>3/31/05 |
|----------------------------------|--------------------|----------------------------|----------------------------|--------------------|
| <u>Assets</u>                    |                    |                            |                            |                    |
| Cash in Bank                     | 2 150 71           | 1 888 617 85               | <u>1 888 109 58</u>        | 2 658 98           |
| <u>Liabilities</u>               |                    |                            |                            |                    |
| Due to other funds Due to others | 244 00<br>1 906 71 | 222 728 34<br>1 665 889 51 | 222 781 89<br>1 665 327 69 | 190 45<br>2 468 53 |
| Total Liabilities                | 2 150 71           | <u>1 888 617 85</u>        | <u>1 888 109 58</u>        | 2 658 98           |

### CURRENT TAX COLLECTION FUND STATEMENT OF CASH RECEIPTS AND DISBURSEMENTS Year ended March 31, 2005

| Cash on hand and in bank – beginning of year | 2 150 71     |
|--|--------------|
| Cash receipts:                               |              |
| Property tax                                 | 1 886 691 85 |
| Animal licenses                              | 1 926 00     |
| Total cash receipts                          | 1 888 617 85 |
| Total beginning balance and cash receipts    | 1 890 768 56 |
| Cash disbursements:                          |              |
| Township General Fund                        | 222 781 89   |
| Clare-Gladwin ISD                            | 119 987 84   |
| Gladwin Community Schools                    | 527 438 23   |
| Gladwin County                               | 939 797 72   |
| Mid-Michigan Community College               | 71 978 99    |
| Refunds                                      | 6 124 91     |
| Total cash disbursements                     | 1 888 109 58 |
| Cash on Hand and in Bank – End of Year       | 2 658 98     |

### CAMPBELL, KUSTERER & CO., P.C.

CERTIFIED PUBLIC ACCOUNTANTS

MARK J. CAMPBELL, CPA KENNETH P. KUSTERER, CPA 512 N. LINCOLN AVE. - SUITE 100 P.O. BOX 686 BAY CITY, MICHIGAN 48707 TEL (989) 894-1040 FAX (989) 894-5494

### AUDIT COMMUNICATION AND REPORT OF COMMENTS AND RECOMMENDATIONS

June 9, 2005

To the Township Board Township of Sage Gladwin County, Michigan

We have audited the financial statements of the Township of Sage for the year ended March 31, 2005. As required by auditing standards generally accepted in the United States, the independent auditor is required to make several communications to the governing body having oversight responsibility for the audit. The purpose of this communication is to provide you with additional information regarding the scope and results of our audit that may assist you with your oversight responsibilities of the financial reporting process for which management is responsible.

### <u>AUDITOR'S RESPONSIBILITY UNDER AUDITING STANDARDS GENERALLY ACCEPTED IN THE UNITED</u> STATES

We conducted our audit of the financial statements of the Township of Sage in accordance with auditing standards generally accepted in the United States. The following paragraph explains our responsibilities under those standards.

Management has the responsibility for adopting sound accounting policies, for maintaining an adequate and effective system of accounts, for the safeguarding of assets, and for devising an internal control structure that will, among other things, help assure the proper recording of transactions. The transactions that should be reflected in the accounts and in the financial statements are matters within the direct knowledge and control of management. Our knowledge of such transactions is limited to that acquired through our audit. Accordingly, the fairness of representations made through the financial statements is an implicit and integral part of management's accounts and records. However, our responsibility for the financial statements is confined to the expression of an opinion on them. The financial statements remain the responsibility of management.

The concept of materiality is inherent in the work of an independent auditor. An auditor places greater emphasis on those items that have, on a relative basis, more importance to the financial statements and greater possibilities of material error than those items of lesser importance or those in which the possibility of material error is remote.

For this purpose, materiality has been defined as "the magnitude of an omission or misstatement of accounting information that, in light of surrounding circumstances, makes it probable that the judgment of a reasonable person relying on the information would have been changed or influenced by the omission or misstatement."

An independent auditor's objective in an audit is to obtain sufficient competent evidential matter to provide a reasonable basis for forming an opinion on the financial statements. In doing so, the auditor must work within economic limits; the opinion, to be economically useful, must be formed within a reasonable length of time and at reasonable cost. That is why an auditor's work is based on selected tests rather than an attempt to verify all transactions. Since evidence is examined on a test basis only, an audit provides only reasonable assurance, rather than absolute assurance, that financial statements are free of material misstatement. Thus, there is a risk that audited financial statements may contain undiscovered material errors or fraud. The existence of that risk is implicit in the phrase in the audit report, "in our opinion."

To the Township Board Township of Sage Gladwin County, Michigan

In the audit process, we gain an understanding of the internal control structure of an entity for the purpose of assisting in determining the nature, timing, and extent of audit testing. Our understanding is obtained by inquiry of management, testing transactions, and observation and review of documents and records. The amount of work done is not sufficient to provide a basis for an opinion on the adequacy of the internal control structure.

#### SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies are described in Note 1 to the financial statements.

#### **OTHER COMMUNICATIONS**

Auditing standards call for us to inform you of other significant issues such as, but not limited to, 1) Accounting estimates that are particularly sensitive because of their significance to the financial statements or because of the possibility that future events affecting them may differ markedly from management's current judgments; 2) Significant audit adjustments that may not have been detected except through the auditing procedures we performed; 3) Disagreements with management regarding the scope of the audit or application of accounting principles; 4) Consultation with other accountants; 5) Major issues discussed with management prior to retention; and 6) Difficulties encountered in performing the audit.

We have no significant issues, regarding these matters, to report to you at this time. Audit adjustments were minimal, and are available to review.

#### **GASB 34 IMPLEMENTATION**

The Governmental Accounting Standards Board issued a new reporting model for governmental units which was required to be implemented for the fiscal year ended March 31, 2005. The implementation of this pronouncement for the Township of Sage began with the year ended March 31, 2005. The daily operations and recording transactions did not change significantly, however, the Township is required to maintain additional records for the year end adjustments to the final presentation format.

#### COMMENTS AND RECOMMENDATION REGARDING INTERNAL CONTROLS/ COMPLIANCE/ EFFICIENCY

Our procedures disclosed the following conditions that we would like to bring to your attention:

#### **SEGREGATION OF DUTIES**

A separation of duties between persons who authorize transactions and persons who have control over the related assets does not always exist.

The least desirable accounting system is one in which an employee is responsible for executing the transaction and then recording the transaction from its origin to its ultimate posting in the General Ledger. This increases the likelihood that intentional or unintentional errors will go undetected. In most cases, adequate segregation of duties substantially increases control over errors without duplication of effort.

We understand that due to the size of needed staff, a proper segregation of duties may be impractical and the "cost to benefit" relationship may not justify the addition of accounting staff to accomplish the desired segregation.

These conditions were considered in determining the nature, timing and extent of the audit tests to be applied in our audit of the Township's financial statements and this communication of these matters does not affect our report on the Township's financial statements, dated March 31, 2005.

To the Township Board Township of Sage Gladwin County, Michigan

#### **SUMMARY**

We welcome any questions you may have regarding the foregoing comments and we would be happy to discuss any of these or other questions that you might have at your convenience.

Sincerely,

Coupbell, Kusterer & Co. P.C.

CAMPBELL, KUSTERER & CO., P.C.

**Certified Public Accountants**